



Visionnaire supported Nexti in hiring critical profiles to unblock projects and accelerate operations

Nexti, a Brazilian digital transformation platform for HR, Personnel Department, and operations with large teams, needed to accelerate internal projects, but had difficulty filling strategic positions in a highly complex scenario with CLT (Brazil's formal employment regime) hiring restrictions and a preference among part of the market for independent contractor or cooperative formats.

To solve this problem, Visionnaire acted as a R&S partner, conducting the search, screening, and referral of professionals according to the profiles defined by Nexti. The process included analyzing the job information, sourcing candidates, conducting preliminary interviews, sending summary profiles with resume, salary expectations, and availability, as well as organizing interviews with Nexti's team. The final hiring decision remained with Nexti.

The solution also provided a fit guarantee: if the professional did not adapt to the company, or the company to the professional, Visionnaire would conduct a new selection process at no additional cost within one month.

As a result, Nexti was able to reduce the recruitment bottleneck, receive candidates who were more technically and culturally aligned, accelerate hiring, and unblock internal projects that depended on technical reinforcement.

Visionnaire has experience in Hunting, technology, Agile methodologies, HR, Cloud Computing, DevOps, ATS, and tools with Artificial Intelligence, reinforcing its ability to connect companies with the most suitable professionals and build long-lasting partnerships.